Editor: Karen McCutcheon, Senior Lecturer, Queen’s University Belfast, UK

The Association for Perioperative Practice (AfPP) publishes the *Journal of Perioperative Practice* (JPP) and a ‘Procurement Guide’ supplement. Published 10 times per year, JPP is an informative professional journal which keeps members of theAfPP and other staff working in the perioperative environment and sterile service departments abreast of clinical, management and educational developments. The perioperative area covers anaesthetics, theatres and recovery. These hospital areas require alarge amount of sophisticated equipment and use a significant volume of consumable items. The theatre manager and other senior theatre staff are key budget holders and decision makers in the buying process.

With the challenge ahead for the NHS to deliver substantial savings by 2020, procurement needs to be considered a strategic priority. For this reason manufacturers and suppliers of products used in the perioperative department find the journal an invaluable medium for reaching this important audience. Published 6 times a year the Procurement Guide will also have a separate dedicated distribution to procurement professionals in the NHS and independent sectors.

Readership profile:
Procurement Guide: As above, with additional dedicated distribution to Supplies and Purchasing Managers throughout the NHS supply chain.

### Advertising Rates and Information - 2019

#### Journal Statistics

**Volume: 29**

**Print**

- Readership:
  - Journal circulation is 7,500
  - Procurement Guide Circulation is 8,500 +

- Frequency:
  - Journal of Perioperative Practice: 10 issues per year.
  - Procurement Guide: 6 issues per year.

**Online - journals.sagepub.com/home/ppj**

- Average Monthly Page views: 12,000
- Average Monthly Unique Visitors: 4,380

#### Advertising Rates & Information - 2019

**Closing dates for print advertising:**

<table>
<thead>
<tr>
<th>Issue Month</th>
<th>Booking Deadline</th>
<th>Artwork Due</th>
<th>Mailing Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan/ Feb (Journal and Procurement Guide)</td>
<td>19th Nov 18</td>
<td>26th Nov 18</td>
<td>5th Jan 19</td>
</tr>
<tr>
<td>March (Journal and Procurement Guide)</td>
<td>25th Jan 19</td>
<td>1st Feb 19</td>
<td>1st March 19</td>
</tr>
<tr>
<td>April (Journal Only)</td>
<td>1st March 19</td>
<td>8th March 19</td>
<td>5th April 19</td>
</tr>
<tr>
<td>May (Journal and Procurement Guide)</td>
<td>25th March 19</td>
<td>1st April 19</td>
<td>3rd May 19</td>
</tr>
<tr>
<td>June (Journal Only)</td>
<td>1st May 19</td>
<td>8th May 19</td>
<td>2nd June 19</td>
</tr>
<tr>
<td>July/Aug (Journal and Procurement Guide)</td>
<td>29th May 19</td>
<td>5th June 19</td>
<td>5th July 19</td>
</tr>
<tr>
<td>September (Journal and Procurement Guide)</td>
<td>31st Jul 19</td>
<td>7th Aug 19</td>
<td>6th Sept 19</td>
</tr>
<tr>
<td>October (Journal Only)</td>
<td>28th Aug 19</td>
<td>4th Sept 19</td>
<td>5th Oct 19</td>
</tr>
<tr>
<td>November (Journal and Procurement Guide)</td>
<td>25th Sept 19</td>
<td>2nd Oct 19</td>
<td>1st Nov 19</td>
</tr>
<tr>
<td>December (Journal Only)</td>
<td>30th Oct 19</td>
<td>6th Nov 19</td>
<td>7th Dec 18</td>
</tr>
</tbody>
</table>

**Print advertising rates – 2019:**

- Inside Front Cover ....................... £1500
- Inside Back Cover ........................ £1500
- Outside Back Cover ...................... £1500
- Full Page .................................. £1175
- Half Page .................................. £765
- Quarter Page ............................... £495
- Double Page Spread ...................... £2050
- Product News (Text and Image) ........ £295

**Procurement Guide Schedule:**

- January / February 2019: Patient Warming / Patient Monitoring
- March 2019: Medical Instruments / Laparoscopic Instruments / Endoscopic Instruments / Devices / Equipment
- May 2019: Infection Control / Prevention / Decontamination / Clinical Waste / Wound Management
- July/August 2019: Consumables / Patient Trolleys
- September 2019: Anaesthesia / Airway Management / Difficult Airways
- November 2019: Sharps Safety / Patient Safety / Swabs Safety / Patient Handling Equipment
Other Promotional Opportunities

**Belly band:** A belly band is an advertisement that wraps around the entire journal. This is an exclusive way to place your message front and centre with each reader. Belly bands allow your message to be the very first one seen by the readers.

**Inserts:** Bound inserts, loose inserts, gatefolds, tip-ins and die cuts are available. A sample must be submitted to the publisher for approval.

**Outserts (product samples, brochures):** Be the first advertiser to be seen by readers with your promotional item or product sample mailed within the polybag of each issue, outside of the journal. This is an exclusive opportunity—only one advertising outsert is permitted per issue.

**Online Advertising**

Digital advertising solutions:
- **A:** 728x90 Leaderboard (pictured) top of page ad position for immediate exposure
- **B:** 300x250 Banner Ad (pictured) middle right of page to engage the most invested users
- **C:** Either 300x250 banner ad (pictured), 160x600 skyscraper, or 300x600 expandable skyscraper. Lower middle, right of page

Digital ad upgrades:
- **Rich media:** include active images or text
- **Expandability:** upgrade any ads to expand over or push down content
- **Video:** upgrade any ads with embedded video for greater engagement
- **Form/lead capture:** upgrade any ads with a contact information form for lead capture

Other digital solutions:
- **Webinars:** a custom digital event package that includes promotion and event hosting
- **eTOC alerts:** Leaderboard ad sponsorship of new issue email alerts sent to subscribers
- **Content gateways:** custom package to host your content and SAGE content in one place
- **Sponsored digital editions:** options include single article, full issue, or custom article compilations

**Policy and Guidelines**

**General policy on acceptance of advertising**
Cancellations must be submitted in writing and will not be accepted after closing dates for space reservations. Any cancellations after the deadlines will be charged in full.

All advertising is subject to the publisher’s and society’s approval. The advertiser and/or advertising agency assume liability for all contents of advertising and any claims against the publisher as the result of the advertisement. If artwork cannot be provided by the above deadlines or an extension approved by the publisher, then the publisher will run the most recent artwork submitted. If no artwork is on hand, then the advertiser will still be responsible for payment on the space reserved.

**Mechanical requirements for print advertisements**

- **Full Page**
  - Full page, bleed: 303mm (h) x 216mm (w)
  - Full page, trim size: 297mm (h) x 210mm (w)
  - Full page, type area: 268mm (h) x 180mm (w)

- **Half Page**
  - Horizontal
    - 131mm (h) x 180mm (w)
  - Vertical
    - 268mm (h) x 87mm (w)

- **Quarter Page**
  - 131mm (h) x 87mm (w)

**Double Spread**
Double page spreads need to be supplied as a full PDF page per advert, and not a joined spread of both. The dimensions remain as per normal full page adverts, including the bleed and cropmark requirements.

**Requirements for electronic delivery**
Please submit advertisements as print-ready PDFs.
Crop marks should be placed on all advertisements that bleed and offset. All colour and greyscale graphics should be a minimum of 300 dpi at the finished size. Colour graphics must be in CMYK.
The publisher is not responsible for any errors in reproduction if artwork is not provided according to the above specifications.

**Related Journals**

- **Journal of Infection Prevention**
  - journals.sagepub.com/home/bji

- **Journal of the Intensive Care Society**
  - journals.sagepub.com/home/inc

**Contact Details**

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